

# SIRS Branch 145 Executive Committee Meeting Minutes

October 12, 2021

**1.0 Call to Order** at 1:31 pm.

**2.0 Roll Call**: The following officers and directors were present for the meeting: Paul Wright, Mark Wahlman, Bill Rutherford, Stephen Helmer, Harry Martin, and Robert Gorbet, . Tony Moles on cell phone. The following members were absent: John Coakley, and Phil Schrock.

**3.0 Guests**: Felix Moran and Mike Lynn

**4.0 Approval of the Minutes for**

*A motion was made by Mark W.. and seconded by Robert G. to approve the minutes of the September 14 meeting. The motion passed with a unanimous vote.*

**5.0 Treasurer's Report/Action**

**5.01 Treasurer's Report**: Harry reported that the beginning balance was \$1655.96. There was a net income of \$ 73.64. The ending balance is \$ 1729.60. *The motion to approve the treasurer's report was made by Bill R. and seconded by Mark W. The motion passed unanimously.*

**5.02: Dues Collection**: Paul thanked Mark and John for sending out a thank you letter to all of the members who had not as yet paid their dues. Since our last meeting, he received dues from 13 members or \$130. One member, Greg DeLucci, made an additional donation of \$40. Paul will send this updated list of members who have paid to Harry M. and Stephen H. There are about 24 members who have not paid their dues. Paul noted that the real challenge is what to do with unpaid members and when should we drop them from the rolls. Bill R. will also check with golfers who have not paid their dues. Paul does not wish to be continuing to check on unpaid members. Next month, we will come back to revisit the issue of when to drop members.

**6.0 Committee Reports**

**6.1 Membership**: Stephen noted that there are 123 members in our Branch. There were no adds this month. There were two drops this month: Stephen P. and Larry M. were dropped, and two members' emails were checked and corrected.

**6.2 Golf**: Bill R. gave a review of golf during the general meeting.

**6.3 Speakers**: Next month, Mark W. noted that the speaker will be Steve Mann with the Lodi News Sentinel. The Lodi Police Chief Brucia will speak in January. At a future meeting, we may have a consultant from PG&E to discuss various aspects of the utility company in California.

**7.0 Old Business**

**7.1 Follow-Up-Reaching Out to Members** : Paul sent a thank you out to Mark W. and John C. for sending a letter to members who had not paid their dues. Paul

thought this helped with the number of members who had paid their dues this last month.

**7.2: Volunteer Needs:** Paul said we still need an Assistant Treasurer on the BEC Board. Harry will be traveling more, and he will need more help with filing the various forms and papers. Paul also noted that the person should have some knowledge of financials, such as profit and loss as well as a good understanding of excel spreadsheet. If anyone has a name, please let him know.

**7.3 Orienting New Officers & Directors:** Thank you to Felix for coming to the meeting to see how things work. Paul W. and Mark W. will meet Felix M and Tom P. in person to brief them on their duties. Paul W. will check in with new directors Mike L. and Phil H. to explore if they need additional information.

**7.4. Holiday Luncheon:** Paul reported that most interest and ticket sales for the luncheon occur in November. The Woodbridge Country Club needs a final count just a couple of days before the event.

## **8.0 New Business**

**8.1 Activity Survey Results:** Paul reported there were 40 members present at the meeting when we passed out the surveys. We had 15 members complete and return the survey. We had 8 members show interest in Poker or Pinochle. This activity had the largest number of signups. Next was Travel and Baseball Days with 4 signups. There were 3 signups for Dine In and Dine Out. Fishing and Boating had some volunteers. In the survey there were a few people who signed up to do more than one activity. Paul thought he would get a chair for each event activity to see if there is enough interest for that activity to continue. Then we would proceed from there.

Bill R. noted that SIRS is having one of their Regional Golf Tournaments in our area this November, but there are only a few sign ups from our area at this point. A discussion followed regarding the popularity of the tournament formats. Bob G. wondered if providing a bus to the tournament location might increase sign ups although he thought that would add some expense. Paul said that branches that are most successful are those which have multiply activities for members, especially those which include wives. Bill R. reported that about 4 members of the eighty members in the golf contingent play with their wives. A discussion followed.

**8.2 Recruiting Card Copy:** Paul has a proposed an update for the SIR Prospect Card, which he had sent out to all BEC members in an email. He said the price for new cards would be 1000 cards for \$30. These cards are for prospective members. He asked all members to look at the proposed card, of which he passed out several copies for members to again look over. He had enlarged the font to make it easier to read. It was noted that the card says that lunch is provided free to prospective members. A discussion revolved around a free lunch or charging for the lunch to prospective members. It was noted that providing the lunch is encouraging to prospective members, and its a little embarrassing for members to tell their guest that its \$20 for lunch. It was noted that the larger dues rate next year will provide additional funds so that it may be

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more affordable to offer the free lunch. Harry M. noted that most members pay for the person they invite. *A motion was made by Bill R. and seconded by Mark W. to accept the card copy as presented. The motion passed with a vote of 6 yeas to 2 nays. Harry M. and Bob G. voted no because of the free lunch offer.*

**9.0 Good of the Order:** Bill R. stated that he collects \$35000 to \$40000 dollars a year for the golfing activity. SIRS requires an accounting of this, and Mark W. audits the report annually. Bill noted his appreciation to Mark for all of his efforts.

**11.0 Adjourn:** The meeting was adjourned at 2:21 pm. The motion to adjourn was passed unanimously.

Submitted By Tony Moles, Secretary.